Letter from the Chair

Dear Friends,

It is an understatement to say that 2020 was a challenging year. The COVID-19 pandemic has affected all of us in ways big and small, however, the display of resilience and responsivenessthat our community shared this year has been truly inspiring. I leave 2020 in awe of the strength, determination, and kindness given by each of you.

The 2019 Memorial Day tornadoes initiated and accelerated change never before seen at The Foodbank and that disaster relief work continues through programs that partner with variousorganizations in the affected areas to open pantries, work with schools, and participate in the Miami Valley Long Term Recovery Committee.

The experience learned in 2019 prepared The Foodbank well for the threats to our community when COVID-19 arrived. Mass distributions of food more than doubled compared to prior years as over 5,500 families in need were served in various communities. The move to build a Drive-Thru Pantry a few years prior created another important asset for the area as it provides almost daily availability of food assistance for any member of our community. In another example of transitioning to meet the community needs, many of our Mobile Farmer’s Markets were shifted to a drive-thru model to ensure safety for all.

All of this fast paced change required our team to grow to 51 members to meet the estimated 28% increase in reported food insecurity and support the long-term recovery of our community. This has only been possible through your continuous support!

As we focus on the current and future needs of the community, we will further develop our composter investment which has dramatically reduced food waste and provided nutrient rich compost for the Urban Garden. We also have plans for our Urban Garden expansion: breaking ground on a new 56,032 sq. ft hydroponic greenhouse that allows for year-round growing at a significantly increased rate.

As stewards of your gifts, we gratefully submit this Annual Report. In it you will find the information you need to make sound decisions regarding your future giving. Regardless of the path ahead, we will continue to work together to solve hunger, and to respond to any future emergency community needs.

Yours in Service,

Dave Girouard
Chair, Board of Directors
The Foodbank, Inc.

In 2020, The Foodbank distributed over 178-million pounds of food to our neighbors in need.
Mission
The Foodbank relieves hunger in the community through a network of partner agencies by acquiring and distributing food.

Vision
No one should go hungry.

The Foodbank, Inc. Philosophy:
People are the Most Important Resource
Customer First Focus
Continuous Improvement
Warehouse Focused
Thousands of children, adults and seniors in our community struggle with food insecurity. They are the reason The Foodbank exists.

Thanks to the compassion of donors and volunteers across the Miami Valley, The Foodbank, Inc. provides the region’s hungry with the food necessary to lead a healthy, productive life. In 2020, through its network of more than 100 hunger relief programs in Montgomery, Greene and Preble counties, The Foodbank:

- Provided over 17.8-million pounds of nutritious food and provided over 14.8-million meals to those in need

- Addressed the nutritional needs of targeted, at-risk populations through the following programs:
  - Kids Café program for children in summer and after school programs
  - Good-to-Go Backpack Program for children in grades K-3 who live in poverty and need food to get them through weekends
  - The Foodbank, Inc. Mobile Farmer’s Market distributes fresh fruits and vegetables to residents who have limited access to healthy, fresh foods
  - Senior boxes for adults 60 years of age and older who lack key nutrients in their diet
  - Medically tailored food prescription boxes for children and families who screen positive for food insecurity through Dayton Children’s Hospital

In 2020 The Foodbank distributed 27,202 weekend meal Good-to-Go Backpacks to at-risk children.
INTEGRITY

The Foodbank, Inc. staff and volunteers work hard to ensure that the food distributed to its network of pantries, shelters and feeding programs is safe and of good quality. Proactive policies and safety practices include:

- Maintaining and publishing a database of recalled food items, both perishable and non-perishable
- Informing member agencies of recalls quickly and expeditiously
- Tracking all food distributed, from The Foodbank, Inc.’s warehouse to our network of partner agencies
- Screening all canned food items donated by the public to ensure that they are unopened, undamaged and safe.
- Training member agencies in the National Restaurant Association’s ServSafe® practices
- Maintaining American Institute of Bakers (AIB) food safety standards

In 2020, The Foodbank hosted 5,414 volunteers who gave a total of 13,600 hours of service!
Hunger has a devastating effect on individuals, families and communities. It impacts health, well-being, and contributes to larger societal problems.

In 2020, The Foodbank, Inc. continued to work on educating legislators about food insecurity and hunger. Supporters of The Foodbank, Inc. were encouraged to contact elected officials through Action Alerts regarding important policy decisions which impact our most vulnerable populations.

Dedicated staff collaborated with community organizations to support numerous charitable food-gathering initiatives and worked to expand its network of partnerships with organizations that contribute to hunger relief.

The Foodbank, Inc. personnel worked closely with the Ohio Association of Foodbanks to secure over 6.5 million pounds of fresh fruits and vegetables to provide healthy, nutritious meals for food insecure individuals and families in the Miami Valley.

As economic conditions continue to challenge our community, The Foodbank, Inc. will remain committed to this important work.
The Foodbank, Inc. relies on the generosity of the community to do its critical work.

The careful management of funds and food resources is a commitment The Foodbank, Inc. leadership takes seriously. The Foodbank, Inc. stewardship efforts include:

**Stretching the donated dollar:**
The Foodbank, Inc. works with corporations, foundations, community organizations, the government, and social service entities to purchase bulk food items at greatly reduced costs.

**Meeting reputable standards:**
The Foodbank, Inc. is a Better Business Bureau (BBB) accredited charity, and meets the organization’s “20 Standards for Charity Accountability.”

**Food safety:**
The Foodbank, Inc. is an American Institute of Baker’s (AIB) certified organization, meeting the standards of food safety.

14.4% of people in The Foodbank’s three-county service territory are food insecure.
Each year, The Foodbank, Inc. is audited by a number of sources, including:

A third-party accounting and financial planning firm, which provides a complete report of The Foodbank, Inc. financial activities

The Ohio Department of Agriculture, the Ohio Department of Health and Human Services, and the Ohio Department of Job and Family Services, each of which examines The Foodbank, Inc. policies and practices

U. S. Department of Health and Human Services/Food and Drug Administration annual onsite compliance review

The Foodbank, Inc. also participates in a comprehensive biennial audit conducted by Feeding America to ensure network compliance.

The Foodbank, Inc. is an AIB-certified food safe organization.
THANK YOU!

The Foodbank, Inc. wishes to acknowledge the generous support of individuals, corporations, foundations and churches, as well as the many government agencies that support its mission of hunger relief.

The Foodbank, Inc. does not sell or rent its donor lists.

A very special thank you to our patrons and donors!
# Statement of Financial Position

**Year Ended June 30, 2020**

## Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$ 2,719,775</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>115,933</td>
</tr>
<tr>
<td>Inventory</td>
<td>955,978</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>36,348</td>
</tr>
<tr>
<td><strong>Property and Equipment, Net Investments</strong></td>
<td></td>
</tr>
<tr>
<td>(less depreciation)</td>
<td>$ 3,075,753</td>
</tr>
<tr>
<td>Beneficial Interest in Endowment Funds</td>
<td>6,256,142</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$13,159,929</td>
</tr>
</tbody>
</table>

## Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current maturities of capital lease obligations</td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$ 56,291</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>76,224</td>
</tr>
<tr>
<td>Notes Payable</td>
<td>82,788</td>
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<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>$ 241,600</td>
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<tr>
<td>Non-Current Portion of Capital Lease Obligations</td>
<td></td>
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<tr>
<td></td>
<td>$ 456,903</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td>$ 594,426</td>
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</table>

## Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$ 12,180,325</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>385,178</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$12,565,503</td>
</tr>
</tbody>
</table>

**Total Liabilities and Net Assets**

$13,159,929
# STATEMENT OF ACTIVITIES

**Year Ended June 30, 2020**

## PUBLIC SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support:</td>
<td></td>
</tr>
<tr>
<td>Governmental grants</td>
<td>$1,528,568</td>
</tr>
<tr>
<td>United Way allocation</td>
<td>105,674</td>
</tr>
<tr>
<td>Contributions</td>
<td>5,799,191</td>
</tr>
<tr>
<td><strong>Total Public Support</strong></td>
<td><strong>$7,433,433</strong></td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
</tr>
<tr>
<td>Membership fees</td>
<td>145,631</td>
</tr>
<tr>
<td>Goods in-kind</td>
<td>18,246,883</td>
</tr>
<tr>
<td>Change in Value of Beneficial Interests</td>
<td>42,893</td>
</tr>
<tr>
<td>Other revenue</td>
<td>56,907</td>
</tr>
<tr>
<td>Gain on Disposal of Property/Equipment</td>
<td>15,102</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$25,940,849</strong></td>
</tr>
</tbody>
</table>

## EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$21,795,280</td>
</tr>
<tr>
<td>Management and general</td>
<td>492,376</td>
</tr>
<tr>
<td>Fundraising</td>
<td>410,338</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$22,697,994</strong></td>
</tr>
</tbody>
</table>

## CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td><strong>$3,242,855</strong></td>
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</tbody>
</table>

## NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of year</td>
<td>9,322,648</td>
</tr>
<tr>
<td><strong>End of year</strong></td>
<td><strong>$12,565,503</strong></td>
</tr>
</tbody>
</table>
Partner Agencies List

Food Pantries: Montgomery, Greene, and Preble Counties

AFL-CIO Labor Pantry
Abigail Journey
American Fitness Health & Wellness Institute
Artemis
Arthur Avenue Ministry Center
Aspire Church
Belmont United Methodist
BGOG Ministries - Greene
BGOG Ministries - Montgomery
Catholic Social Services
Central Christian Church
Common Good of Preble County
Common Good of Preble County – School Pantry
Community Action Mission Program
Corinthian Baptist Church
Dakota Center
Daybreak
Dayton Christian Center
Dayton Children's Medical Center
Dayton VA Medical Center
Dominion Intercessors Ministry
Downtown Dayton Initiative
Emmanuel Lutheran Church
Emmanuel SVDP Conference
Evangel Church of God
Fairview United Methodist Church
Family Violence Prevention
Farmersville First Baptist
Fellowship Tabernacle
First Baptist Church of New Lebanon
First Dawn Food Pantry
First Heavy Metal Church of Christ
FISH – Fairborn
FISH – Preble (Camden)
FISH – Southeast
FISH – Wayne Township
FISH – Xenia
Five Rivers Health Center
Food 4 Families
Foodbank Mobile - Greene
Foodbank Mobile – Montgomery
Foodbank Mobile – Preble
Ginghamsburg / Ft. McKinley
Good Neighbor House
Goodwill Easter Seals – Miracle Clubhouse
Greater Allen AME Church
Greater Galilee Baptist Church
Greenmont Oak Park Church
Have a Gay Day – Project Kind
Harmony Creek
Harris Memorial CME Church
Hearth Community Pantry
HIT Foundation
Holt St. Miracle Center
Homefull
Hope Foundation – Montgomery
Hope Foundation – Greene
House of Bread
Ignited Missions / Community Pentecostal Worship Center
Jamestown UMC
Liberty Worship Center
Linden Avenue Baptist Church
Memorial United Church of Christ
MVHO
Miamisburg Helping Hands
Miami Valley Meals
Mount Enon Baptist Church
Mt. Carmel Missionary Baptist Church
Mt. Olive Baptist Church
New Hope Evangelical Lutheran Church
NJOFI NJOFI
Northeast Churches
Northmont FISH
North Riverdale Church
Northwest Dayton Agape
Northwest Dayton (SVDP)
Ohmer Park UMC
Point Fort Food Pantry
Precious Life Center
Shepherd's Hand's
Shiloh Baptist Church
Shiloh Church
Spring Valley United Methodist Church
St. John's Evangelical Lutheran
St. John's UCC
St. Mary's of SVDP
St. Paul United Methodist Church
St. Peter RC Church
Storehouse Food Pantry
SVDP – Community
SVDP – DePaul Center
SVDP – Gateway
SVDP – Safe Haven
SVDP – Supportive Housing
Sunlight Village / Marketplace Movement
Thrive Together
T.O.P.S
Trinity Lighthouse Church
Trinity Lutheran
Triple C Community Outreach
United AME Church
United Community Brethren
Volunteers of America
Wayman AME
Wayne Township FISH
Wesley Community Center
Wesley Community Center – Dayton Cooks
West Carrollton Food Pantry
Westcare - East End Community Services
With God's Grace – Greene
With God's Grace – Montgomery
With God's Grace – Free Store
Wright State University Friendship Pantry
Xenia Nazarene – Kinsey Food Pantry
YMCA of Greater Dayton
YWCA of Dayton
YWCA Preble County Shelter
Zion Baptist Church
Zion Hill Baptist Church
(Zion's Kitchen)
Board of Directors

Dave Girouard
Board Chair
Inventory Communications
Chair, Rack Processing

Mary Hedrick
Vice Chair
Eubel Brady & Suttmann
Asset Management

Pat Hobby
Treasurer, Controller
Advantage LLC.

Troy Erbes
Secretary
Danis Construction

Jacqueline Gamblin
JYG Innovations

Lisa Sandner
University of Dayton

SueEllen Legg
Cargill

Angela Clements
Boonschot School of
Medicine WSU

James Cosby
Community Volunteer

Jonathan Thackeray
Dayton Children's Hospital

DeWayne Koger
Caruso Logistics

Jana Collier
Dayton Daily News

Staff

Michelle L. Riley
Chief Executive Officer

Lee Lauren Truesdale
Chief Development Officer

Matt Roll
Business Office Manager

Kris Trimble
Building Maintenance Manager/
AIB Manager

Rachel Hilderbrand
Accounting & Reporting

David Bonnell
Receptionist

Kim Buchanan
Special Projects/Research

Daquarious Branch
Food Procurement/Shipping &
Receiving

Anthony Stargell
Driver Manager

Ernie Bailey
Shipping & Receiving

Jordan Komon
Service Center Lead

Dequindre Peterson
Agency Marketplace

Curtis Fields
SNAP and Epantry Coordinator,
Drive Thru Manager

Andy Macy
Mobile Pantry Manager

Jessica Plummer
Program Support

Brandy Halstead
Program Support

Oliver Kraftka
IT Support

James Hoffer
Garden Manager

Lindsay Kreill
AmeriCorps VISTA

Jamie Baker
Garden Assistant

Lauren Tappel
Development Lead

Emily Gallion
Grants & Advocacy Manager

Dan Wood
Volunteer Manager

Tiffany Brown
Volunteer Coordinator

LaQuita Williams
Volunteer Lead

Yiselle Heredia
Data Entry Manager

Katie Ly
Programs Manager

Tania Harris
CSFP Site Manager

Emily Riley
Client Intake Specialist

Katie Heinkel
CSFP Support

Jamie Robinson
Agency Relations Manager

Molly Lunne
Agency Relations Support

Abigail Bishop
Pilot Lead

Caitlyn McIntosh
Outreach/SNAP Lead

Denise McBride
Programs & Latchkey

Amber Wright
Programs & Latchkey

Denny Edwards
Warehouse/Driver

Barry Lucas
Warehouse/Driver

Daryl Logan
Warehouse/Driver

Kevin Shepherd
Warehouse/Driver

Brandon Bennet
Warehouse/Driver

Nick Green
Warehouse/Driver

Collin Belcher
Warehouse/Driver

Lyniel Juniel
Warehouse/Driver

Shane Waddle
Warehouse/Driver

Nathan Anderson
Warehouse/Driver

Reggie Weatherspoon
Warehouse/Driver

Ramiz Niyazov
Driver

Joe Parrish
Warehouse/Driver

Tim Davis
Warehouse/Driver
YOU CAN HELP!

Feeding the hungry is important and rewarding work, and requires the support of the local community. There are many ways you can help:

- Organize a fund drive
- Organize a canned food drive
- Make a financial contribution to The Foodbank, Inc.
- Volunteer
- Help spread the word about the impact hunger has on individuals and communities

For information on how to organize fund or food drives, or on how to support The Foodbank, Inc. as a volunteer, visit The Foodbank, Inc. Web site, thefoodbankdayton.org or call 461-0265.

Financial contributions may be made online via The Foodbank, Inc. Web site or U.S. Mail: The Foodbank, Inc., 56 Armor Place Dayton, OH 45417. All donations to The Foodbank, Inc. remain in the Miami Valley, and are used to serve hungry people in Montgomery, Greene and Preble counties.

Thank you for your consideration. The individuals The Foodbank, Inc. serves are grateful for your support.

The Foodbank
Solving Hunger In the Miami Valley

THE FOODBANK, INC. 2020 ANNUAL REPORT